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Business Summary

Grace Federal Solutions (GRACE) is a professional services company and a recognized leader of healthcare services focused on delivering projects and programs that are innovative and creative and that consistently exceed customer goals and expectations. Our team of experts provides services to:

- Government Agencies
- Healthcare Organizations
- Universities and Teaching Hospitals

GRACE helps organizations achieve their mission through superior program management and quality performance with:

- Disaster Recovery Project Management
- Full Lifecycle Talent Management
- Patient Revenue Management Services
- Operations & Administrative Support
- Healthcare and Clinical Research Support
- Consulting and Project Management
- Information Technology Support Services

Certifications:

- Woman-Owned Small Business
- State of North Carolina Historically Underutilized Business
- Minority-Owned

Core Competencies

Grace Federal Solutions delivers the highest level of service in the areas of:

- Healthcare Professionals
- COVID-19 Contact Tracing
- Clinical Research Support
- Program Management & Capacity Building
- Patient Revenue Management Support Services
- Operations & Administrative Support
- Data Capture & Records Management
- HIPAA/PII Communications & Messaging
- Full Lifecycle Talent Management

Differentiators

Grace Federal Solutions has a mission-focused team that delivers the right skills, training and desire to dig in, figure it out and work until the project is successfully completed.

- *Forbes Magazine success story on Women-Owned Small Business*
- Member of the highly-selective Women Presidents' Organization
- Over six decades of combined healthcare expertise
- Member of the Raleigh Chamber of Commerce Advisory Board
- Member of the VA Woman-Owned Small Business Cohort
- Premier sponsor of NCMBC Medical, Biomedical and Biodefense
- Member of the Management Council Board of Defense Alliance of North Carolina



SOURCE

- Review job description
- Develop Sourcing Strategy
- Implement Action Plans
- Post/Advertise Position
- Attract Talent Pools
- Identify Top Candidates



SCREEN

- Develop Candidate Screening Approach
- Pre-Qualify Candidates
- Document Responses
- Ensure Legal Compliance
- Report on Progress



PRESENT

- Deliver Candidate Slate
- Calibrate Candidates/Resumes
- Schedule Interviews for Clients
- Obtain Hiring Executive's Feedback
- Apply for Continuous Improvement



ON-BOARD

- Identify finalist(s)
- Administer background checks
- Negotiate salary, if requested
- Generate Offer Letter, if requested
- Define Start Date
- On-Board New-Hire

