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CERTIFICATIONS

- Woman-Owned Small Business
- State of North Carolina Historically Underutilized Business
- NMSDC Certified Minority Business



CAGE CODE: 63R43
DUNS: 963591263
UEID: ND92LLN4FPE8

- 518210** Computing Infrastructure Providers, Data Processing, Web Hosting, & Related Services
- 541511** Custom Computer Programming Services
- 541512** Computer Systems Design Services
- 541519** Other Computer Related Services
- 541611** Administrative Management & General Management Consulting Services
- 541612** Human Resources Consulting Services
- 541618** Other Management Consulting Services
- 541990** All Other Professional, Scientific, & Technical Services
- 561110** Office Administrative Services
- 561320** Temporary Help Services
- 561421** Telephone Answering Services
- 561422** Telemarketing Bureaus & Other Contact Centers
- 561499** All Other Business Support Services
- 611420** Computer Training
- 611430** Professional & Management Development Training
- 621111** Offices of Physicians (except Mental Health Specialists)
- 621112** Offices of Physicians, Mental Health Specialists
- 621399** Offices of All Other Miscellaneous Health Practitioners
- 621999** All Other Miscellaneous Ambulatory Health Care Services

ABOUT GRACE

Grace Federal Solutions is a professional services company that provides healthcare consulting solutions and services to government agencies, healthcare organizations and Universities. A recognized leader of healthcare focused on delivering projects and services that include a wide range of strategies that result in an elevated level of customer satisfaction. Our team of highly driven experts deliver strategies and support solutions, in the following sectors, Data & Information Technology, Health Equity, Clinical Research Enterprise, Workforce Solutions, Project Management, Strategy & Management Consulting, People & Change Management, Training Design & Delivery Services.

GENERAL INFORMATION

Registered Company Name: Grace Federal Solutions, LLC
Incorporated: August 2, 2010
State of Incorporation: North Carolina Corporation
Type: Subchapter S

CORE COMPETENCIES

- Workforce Solutions Provider
 - Clinical & Non-Clinical Support
 - Operations & Administrative Support
- Clinical Research Enterprise
- Data and Technology
 - Data Analytics, Data Modernization & Digital Transformation, Data Capture & Records Management
- People & Change Management
 - Help Desk Center Service
 - Project Management
 - Change Management Support
 - Contact Center Management
- Consulting Solutions
 - Business Strategy Management
 - Process Development and Assessment Services
- Training Design and Delivery

PAST PERFORMANCE

- State of North Carolina (Various Agencies)
- Department of Defense
 - Medical Treatment Facilities
- Duke University/Duke Health System
- UNC Healthcare System
- Johns Hopkins University
- East Carolina University/ECU Healthcare
- Federal Government (Various Agencies)

DIFFERENTIATOR

- Woman-Owned Small Business, Minority Owned Business
- Mission-focused team with over 50 years collective expertise delivering the right skills, workforce solutions, consulting and training
- Subject Matter Experts (SMEs) with industry knowledge to tailor solutions to each client

Grace is your trusted partner in the healthcare industry. We bring a customer-centric approach, industry knowledge, and a proven track record to support your unique requirements and contribute to positive healthcare outcomes.



OUR SERVICES

HEALTHCARE SUPPORT SERVICES

Workforce Solutions Provider

- Short/Long Term Project Based Staffing
- Temporary/Contingent Labor
- Direct Hire/Placement
- Pre-Proposal Recruitment Services
- Executive Search/Recruitment
- Human Resources Support

Research Enterprise

- Research Evaluation
- Program Evaluation (Process & Outcomes)
- Data Review

Health Equity

- Research
- Communications
- Education
- Training Design & Delivery

PEOPLE AND CHANGE MANAGEMENT

- Project Management Consulting Services
- Contact/Call Center Solutions
- Process Improvement
- Help Desk Center Service
- Change Management Support
- Strategic Communications Planning
- Training Design & Delivery

CONSULTING

Strategy & Management

- Assess and Analyze Client Strategy
- Develop Realization Plan
- Organizational Alignment
- Change Management

Management & Business Capability Modeling

- SWOT and PESTEL Analysis
- Business Capabilities and Maturity Analysis
- Roadmap Development: As-Is and To-Be Capability Map & recommendations
- Process Improvement: DMAIC & Six Sigma

TRAINING DESIGN & DELIVERY

Design and Development

- Needs Assessment
- Learning Strategies
- Instructional Design and Development
- Learning Solutions
- Graphic Design

Learning Technology Tools

- Cloud Based Learning
- Metrics, Dashboards, KPI Development and Analysis

Facilitation and Training Delivery

- Project & Methodology Execution
- Instructor-led Training
- Virtual Training
- Simulation
- Personalized Coaching Plans
- Train-the-Trainer
- Training Coordination

DATA & TECHNOLOGY CONSULTING

Data Strategy

- People, processes and technology
- Business outcome focus: data center/contracts/license expiration, integrate acquisitions, manage capacity needs, SW/HW upgrades/EOL, security threats & compliance, manage Total Cost of Ownership (TCO)
- Data Governance: processes and responsibilities for data quality, security and compliance
- Accelerate data-driven decision-making and deliver enhanced customer experience

Data Management

- Enterprise Data Architecture: Data Lakes/Warehouses/Marts, Master Data Management
- Cloud Data Migrations: re-hosting, re-platforming, re-factoring, Open Source Software (OSS) & optimization

Data Analytics

- Business Intelligence Tools: Data Visualization & Reporting
- AI and Predictive Analytics

RECOGNITION & ACKNOWLEDGEMENT

- 2022 Recipient Andrea Harris MBE Award
- 2022 Department of Labor Hire Vets Gold Award
- Forbes Magazine success story on Women-Owned Small Business
- Member of the highly-selective Women Presidents' Organization
- Member of the Raleigh Chamber of Commerce Advisory Board
- Member of the VA Woman-Owned Small Business Cohort
- Member of the Management Council Board of Defense Alliance of North Carolina
- Chair of the Defense of Alliance Women Business in Defense Leadership Forum
- NMSDC Certified Minority Business
- Enterprising Woman Advisory Board Member
- NC MedAssist Board of Directors
- Premier sponsor of NCMBC Medical, Biomedical and Biodefense

